



Home Care Boot Camp Schedule

April 28 – April 30, 2025

Date	Time	Session
Monday, April 28	9:00 AM – 9:15 AM	Welcome & Introduction – Tina RN, VP Clinical Services
Monday, April 28	9:15 AM – 10:45 AM	Home Care 101 – Heather RN, Clinical Manager
Monday, April 28	10:45 AM – 11:00 AM	Break
Monday, April 28	11:00 AM – 12:00 PM	Alternative Private Pay Funding – Chris, Carmen, & Kelly
Monday, April 28	12:00 PM – 1:00 PM	Lunch Break
Monday, April 28	1:00 PM – 2:00 PM	Overcoming Recruitment Challenges – Glades Talent
Monday, April 28	2:00 PM – 2:15 PM	Break
Monday, April 28	2:15 PM – 4:00 PM	Home Care 101 – Heather RN, Clinical Manager
Tuesday, April 29	9:00 AM – 10:30 AM	Building Connections Through Marketing – Eric, VP Marketing
Tuesday, April 29	10:30 AM – 10:45 AM	Break
Tuesday, April 29	10:45 AM – 11:45 PM	Business Insurance for your Agency – VGM Insurance Services
Tuesday, April 29	11:45 PM – 12:45 PM	Lunch Break
Tuesday, April 29	12:45 PM – 2:45 PM	Start Smart with Home Care Billing – SimiTree
Tuesday, April 29	2:45 PM – 3:00 PM	Break
Tuesday, April 29	3:00 PM – 4:00 PM	Choosing the Right EMR – Alora Home Health Software
Wednesday, April 30	9:00 AM – 10:00 AM	Sales Strategy – Tim, CIO & Business Development Leader
Wednesday, April 30	10:00 AM – 10:15 AM	Break
Wednesday, April 30	10:15 AM – 11:00 AM	Partnering With Your Home Care Association – HCAF
Wednesday, April 30	11:00 AM – 12:00 PM	Hot Tips to Improve Profitability & Cash Flows – Walters & Associates
Wednesday, April 30	12:00 PM – 1:00 PM	Lunch
Wednesday, April 30	1:00 PM – 1:30 PM	Optimizing Payor Sources – Thomas, CEO & President
Wednesday, April 30	1:30 PM – 2:30 PM	Business Plan Development – Thomas, CEO & President
Wednesday, April 30	2:30 PM – 2:45 PM	Break
Wednesday, April 30	2:45 PM – 3:45 PM	Leadership Open Panel Forum with Q&A; Closing Remarks