



Home Care Boot Camp Agenda, February 3 – 5th, 2025

Day 1 Schedule

Time	Session
9:00 AM – 10:30 AM	Home Care 101
10:30 AM – 10:45 AM	Break
10:45 AM – 12:15 PM	Home Care 101
12:00 PM – 1:00 PM	Lunch
1:00 PM – 2:30 PM	Home Care 101
2:30 PM – 2:45 PM	Break
2:45 PM – 4:00 PM	Home Care 101

Day 2 Schedule

Time	Session
9:00 AM – 10:30 AM	Building Connections Through Marketing
10:30 AM – 10:45 AM	Morning Break
10:45 AM – 11:30 AM	How to Provide Home Care Services to Veterans & Surviving Spouses
11:30 AM – 12:30 PM	An Overview of Business Insurance for Your Agency
12:30 PM – 1:30 PM	Lunch
1:30 PM – 3:00 PM	Start Smart with Home Care Billing- Learn How to Bill from the Start
3:00 PM – 3:45 PM	Break
3:45 PM – 4:30 PM	Choosing the Right Electronic Medical Record System

Day 3 Schedule

Time	Session
9:00 AM - 10:00 AM	Sales Strategy
10:00 AM - 10:15 AM	Morning Break
10:15 AM - 11:00 AM	Partnering with Your Home Care Association
11:00 AM - 12:00 PM	Hot Tips to Improve Profitability and Cash Flows
12:00 PM - 1:00 PM	Lunch Break
1:00 PM - 2:00 PM	Optimizing Payor Sources
2:00 PM - 2:15 PM	Afternoon Break
2:15 PM - 3:15 PM	Business Plan Development
3:15 PM - 3:30 PM	Closing Remarks

Please Note: The schedule is subject to change. While we strive to maintain the outlined sessions, unforeseen circumstances such as speaker availability may require adjustments. We appreciate your understanding and flexibility.